

For Immediate Release

CABOLO ANNOUNCES NEW LATAM PARTNERSHIP WITH FOOTPRINT GLOBAL TO EXPAND SECURE OFFLINE SOLUTIONS ACROSS LATIN AMERICA

Rome 19 March 2026 — CABOLO announced the launch of a new partnership for Latin America (LATAM) with Footprint Global, aimed at accelerating the adoption of CABOLO's secure, offline products and wider ecosystem across the region. The collaboration will focus on deploying CABOLO solutions designed for environments where data sovereignty, security and operational continuity are paramount, supporting organisations that require reliable, offline workflows without dependence on an internet connection.

"Latin America represents an important growth market for CABOLO, with strong demand for secure and resilient solutions," said Enrico Giannotti, Managing Director of CABOLO. "We are pleased to welcome Footprint Global as our new LATAM partner and look forward to building a scalable ecosystem that supports customers who need offline capabilities, robust governance and consistent performance." added Giannotti.

"We are thrilled to embark on this journey with CABOLO, bringing their robust, secure, and on-premise AI workspace solutions to the heart of Latin America. In a market increasingly demanding innovative solutions, CABOLO is a powerful and necessary addition to our elite conferencing portfolio, perfectly complementing trusted brands like Televic and Biamp, and positioning us to meet the next generation of secure communication needs across judicial, government and enterprise verticals." said Simon Talloen, Footprint CEO.

Bringing CABOLO's Offline-First Ecosystem to LATAM

The partnership will support the introduction and expansion of CABOLO's portfolio in Latin America, including solutions tailored for secure environments and operationally sensitive use cases. The joint approach will include partner onboarding, technical enablement, and market development activities, with an emphasis on delivering reliable deployments and a strong customer experience.

In February, CABOLO and Footprint Global also used ISE Barcelona as the starting point to define regional priorities, identify early pilot opportunities and initiate the LATAM rollout plan for 2026. Later that month, Footprint Global's dedicated team members also visited CABOLO HQ in Rome for certified partner training, which was completed successfully.

About CABOLO®

CABOLO® develops offline, secure AI-powered solutions for professional audio-video processing, helping organisations extract trusted value from speeches, recordings, documents and data, on-premises and at the edge.

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About Footprint Global

Footprint Global operates as a holistic sales and marketing representation agency, dedicated to facilitating the expansion and success of integrated technology providers throughout the Latin American and European markets. The company provides a comprehensive approach to brand development and market penetration, ensuring that the brands under its representation achieve sustained growth, maximise visibility, and effectively capitalise on emerging business opportunities.

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